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HEALTHCARE PURCHASING NEWS®

People, Places, Processes & Products that Influence the Supply Chain www.hpnonline.com

Pump up the quality

New intelligent infusion pumps
outsmart user error



INSIDE...

Critical care supply interventions
Infection prevention successes
Device maintenance strategies
Data standards scorecard

Labcoat with antimicrobial technology

Encompass Group introduced a new META labcoat featuring X-STATIC antimicrobial technology. The new innovation is specifically designed to protect the labcoat from bacterial growth. The X-STATIC silver technology offers comprehensive and continuous protection for the life of the garment.



The new labcoat also delivers superior comfort by regulating temperature, eliminating odors, and reducing static build-up. Silver threads run as vertical stripes through the coat.

Encompass Group LLC

Visit www.ksrleads.com/?104hp-109

LED exam light



Midmark's new Ritter 253 LED Exam Light is available in a mobile version as well as table mount options. The innovative light head design of the 253 is fluid and debris resistant, compared to competitive models. The power switch is ergonomically located on the light head along with focus controls, for the most

efficient use in all examinations. The 253 light provides up to 50,000 hours of light, significantly longer than typical exam room lighting. Because LED units emit very little heat, the 253 stays cool to the touch through even the lengthiest of procedures, and since most of the energy used by the device produces visible light, it consumes approximately 67% less energy than other lights.

Midmark Medical

Visit www.ksrleads.com/?104hp-112

Alcohol-free hand sanitizer

Prefense Alcohol-Free Hand Sanitizer kills germs on contact and offers continuous protection for up to 24 hours or 10 hand washings with only one application. Prefense patented formula contains a silica complex that produces a protective, invisible, moisturizing barrier that prevents the drying, redness, chapping and flaking caused by alcohol based products. Cost per application is as low as one cent per use. Prefense kills MRSA, Staph, Strep, E coli and many other germs on contact. This product is available in five different sizes for both personal and commercial scale use.



Safety-Med Products Inc.

Visit www.ksrleads.com/?104hp-110

Smart HD LED TV

The 40" JAOtech Inix Smart HD LED TV with built-in computer is designed specifically for healthcare applications such as patient entertainment and clinical access. Ultra-thin at just 1.6" thick, the



large screen medical LED TV features an IP-rated waterproof screen tested against hospital cleaning agents. The fan-less embedded computer uses the latest Intel Atom processor technology providing low noise and power consumption coupled with high reliability and performance. The Inix supports full high definition 1080p resolution and is compatible with JAOtech's new gesture remote control which has a full keyboard on the back, as well as with JAOtech's Wyki wireless keyboard.

JAOtech

Visit www.ksrleads.com/?104hp-113

Safety sleeve



Patient Safety Gear introduces an innovative safety sleeve that greatly reduces the risk of medical errors and injury when treating mastectomy, lumpectomy with lymph node removal and dialysis patients. The "G-SLEEVE" is used as a simple, latex free, comfortable and highly effective "alerting tool" stating that there is to be: NO BLOOD PRESSURE • NO INTRAVENOUS • NO BLOOD DRAWS administered on affected Arm! For samples, visit www.G-SLEEVE.com or call (866) 975-3383.

Patient Safety Gear Inc.

Visit www.ksrleads.com/?104hp-111

Positioning pad

The new Lap-Wrap Positioning Pad secures patients' arms by their sides during surgery or medical imaging procedures. The



easy-to-use, soft-foam pad meets AORN Guidelines for protection of the neurological structures of the elbow when keeping arms close to the body, and is ideal for laparoscopic and robotic surgeries. The hook and loop fasteners simply secure patients' arms while giving the anesthesiologist better viewing of leads, tubing and connections. No more draw sheets tucked under the patient are required, while the patent pending LapWrap also acts as a warming blanket. The latex-free, single-use pad is universally sized to accommodate any patient.

Innovative Medical Products

Visit www.ksrleads.com/?104hp-114

 April 30-May 5
Chicago, IL

AACN/NTI VENDOR SPOTLIGHTS

SAGE PRODUCTS

NEW PRODUCT!

The Prevalon Turn and Position System helps prevent sacral pressure ulcers by offloading the sacrum. It keeps patients positioned at the proper angle, and minimizes stress on patients due to turning and positioning. The 3-part system makes it easier for staff to turn, reposition and boost patients safely, reducing their risk of injury.



See Sage Products at AACN booth # 1945

Visit www.ksrleads.com/?104hp-019

ARMSTRONG MEDICAL

Aluminum Wireless Auto-Locking Cart

The NEW Aluminum Wireless Auto-Locking Cart from Armstrong Medical features keyless entry, an LCD display, integrated 802.11g wireless capabilities with wireless antenna, up to 5,000 user codes, supervisor code for programming, and manual or automatic locking. This Cart also has many customizable auto-locking features, so it fits whatever security needs you have. The Aluminum Wireless Auto-Locking Cart is available with Optional Prox Reader and Optional Controlled Substance Drawer.



See Armstrong Medical at AACN booth # 3365

Visit www.ksrleads.com/?104hp-038